上海祺明仪表有限公司 · 非洲之星人力资源（亚的斯亚贝巴）

AI 数据交付：标注 • 语音采集 • 模型评测

30 个固定工位，全员英文读写。按转包价交付，不接触你的终端客户。

能交付什么

能力	规格	交付周期
语音采集	阿姆哈拉 / 奥罗莫 / 提格雷尼亚 / 索马里 / 沃莱塔 + 埃塞口音英语；16bit/48kHz 双声道、逐字时间对齐转写、每说话人授权与溯源、按年龄/性别/地区/方言配额	20 小时起，2 周内
语音转写 / 字幕	逐字稿、带时间戳 CSV、SRT、说话人分轨；母语双人校对，10% 抽检，字错率 <1%	1 音频小时 ≈ 4 小时交付
文本标注	分类、信息抽取、清洗、质检；按规范双人标注 + 抽检	按批次，2 周内
模型评测 / RLHF	闭合题判定、开放题三档、推理质量 1–5 打分、依据要点；双标一致率 Cohen's Kappa ≥0.70	200 条 ≈ 2 人 × 1 天

可核验的数字

· 产能：30 工位 × 176 小时 = 5,280 工位小时/月；可两班制翻倍。

· 电力：自备柴油发电机 + UPS（亚的斯企业月均停电 23.7 次，我们不断供）。网络双线路。

· 合规：只接非敏感品类；每位说话人签商业授权并留档；项目结束 30 天内删除原始数据并出确认。

· 案例：英文唤醒词采集（1,000 人规格 30,000 条）、1 万 ID 人脸采集（细节按 NDA 提供）。

价格（白标 / 转包口径）

服务	价格	说明
标注 / 转写	US$3.5–6 / 工位小时	批量 ≥200 工位小时；<100 工位小时加收 20%
模型评测	US$14–18 / 工位小时	含规范培训、双标、Kappa 报告
语音采集（白标）	US$38–45 / 采集小时	终端价另议；≥100 小时生产单可抵 50% 试单费

付款：预付 50% 或验收后 15 天；账期 >60 天加价 10%。

先验证，再谈量

· 200 条评测小样：免费做，你拿同样 200 条去比别家的一致性。

· 20 小时语音试单：付费，T+2 先交 1 小时对齐标准，不合格退款。

刘鑫 • 总经理　liuxin@qimingdata.cn　+86 177 0805 3706　https://qimingdata.com

Shanghai Qiming Instruments Co., Ltd. · Africa Star Human Resources (Addis Ababa)

AI data delivery: annotation · speech collection · model evaluation

30 permanent seats, all staff read and write English. White-label delivery — we never contact your end client.

What we deliver

Capability	Specification	Turnaround
Speech collection	Amharic, Afaan Oromoo, Tigrinya, Somali, Wolaytta, Ethiopian-accented English; 16-bit/48 kHz dual-channel, time-aligned verbatim transcripts, per-speaker consent and provenance, quotas on age/gender/region/dialect	From 20 h, within 2 weeks
Transcription / subtitles	Verbatim text, timestamped CSV, SRT, speaker-split channels; two native transcribers, 10% sampled QC, <1% character error	~4 h per audio hour
Text annotation	Classification, extraction, cleaning, QC; double-annotated against your guideline with sampled review	Per batch, within 2 weeks
Model evaluation / RLHF	Closed-item grading, three-tier open-item grading, reasoning-quality 1–5, evidence notes; inter-annotator Cohen's Kappa ≥0.70	200 items ≈ 2 annotators × 1 day

Numbers you can verify

· Capacity: 30 seats × 176 h = 5,280 seat-hours/month; two shifts doubles it.

· Power: on-site diesel generator + UPS (Addis firms average 23.7 outages/month; we do not stop). Dual-carrier network.

· Compliance: non-sensitive categories only; signed commercial consent per speaker on file; source data deleted within 30 days of project close, with written confirmation.

· Track record: English wake-word collection (1,000-speaker spec, 30,000 clips); 10k-ID face collection (details under NDA).

Pricing (white-label)

Service	Price	Notes
Annotation / transcription	US$3.5–6 per seat-hour	Batches ≥200 seat-hours; +20% below 100 seat-hours
Model evaluation	US$14–18 per seat-hour	Includes guideline training, double annotation, Kappa report
Speech collection (white-label)	US$38–45 per collected hour	End-client pricing separate; ≥100 h production order credits 50% of pilot

Payment: 50% advance or net 15 after acceptance; net >60 days +10%.

Verify before volume

· 200-item evaluation sample: free. Score our agreement against any other vendor on the same items.

· 20-hour speech pilot: paid; T+2 first hour for calibration; refund if it fails your criteria.

Xin Liu · Managing Director liuxin@qimingdata.cn +86 177 0805 3706 https://qimingdata.com